



Welcome to

Franklin  
Franklin County  
Health Services

March 20, 2018

# Situation Analysis

- George E. Weems Memorial Hospital is an aging facility with low utilization.
- The health needs of Franklin County residents and visitors would be better met with a new, comprehensive medical facility.
- Sacred Heart Health System is the regional leader in innovative medical care, and has served northwest Florida for more than 100 years,
- Sacred Heart Health System has conducted an initial assessment of the health needs of Franklin County, and is prepared to offer appropriate physician, diagnostic, and treatment services in the new facility, and in the current Carrabelle clinic, subject to a financial feasibility analysis.
- Franklin County can leverage existing local option sales tax funds to support medical services in the county.

# Physician Need Analysis – Primary Care (county-wide)<sup>1</sup>

Specialty	2017 Physician Demand	2023 Physician Demand	Current Physician Supply	Current Advanced Practitioner Supply <sup>2</sup>
Family Practice	2.6	2.7	2.0	4.0
Internal Medicine	2.0	2.1	0.2	0.8
Pediatrics	2.4	2.6	NONE	NONE

<sup>1</sup>Demand and supply numbers are “Full-Time Equivalents (FTEs).” Each FTE equals one provider at 40 hours per week.

<sup>2</sup>“Advanced Practitioners” includes nurse practitioners and physician assistants.

# Physician Need Analysis – Specialists (county-wide)<sup>1</sup>

Specialty	2017 Physician Demand	2023 Physician Demand	Current Physician Supply	Current Advanced Practitioner Supply <sup>2</sup>
Cardiology	0.8	0.9	0.4	NONE
General Surgery	0.4	0.4	NONE	NONE
Obstetrics/ Gynecology	1.1	1.1	NONE	1.0

<sup>1</sup>Demand and supply numbers are “Full-Time Equivalent (FTEs).” Each FTE equals one provider at 40 hours per week.

<sup>2</sup>“Advanced Practitioners” includes nurse practitioners and physician assistants.

# Outpatient Services Demand – 2023 (county-wide)

Service	Office/ Clinic Visits	Home Visits	Outpatient Center Visits	Grand Total
Physical/Occupational Therapy	13,262	3,608	1,717	18,587
Speech/Hearing Therapy	654	1,682	74	2,410
Procedures - Minor	8,380	326	927	9,633
Diagnostic Tests <sup>1</sup>	5,243	10	134	5,387
X-Ray (Routine)	3,164	-	2,523	5,687
Ultrasound (Routine)	1,737	-	495	2,232
CT Scans	205	-	355	560
MRI	409	-	106	515

<sup>1</sup>Excludes Ophthalmology

Source: Sg2

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# Proposal - Facility

- Based on Sacred Heart “Medical Mall” concept (two open, one underway)
- Built by developer and leased to Sacred Heart; no upfront cash outlay
- Typical footprint: 27,500 square feet
- First Floor:
  - Urgent Care
  - Primary Care Physicians
  - Specialty Physicians
  - Diagnostic Services
- Second Floor: Rehabilitative Services
- Location: Apalachicola site with US 98 access and space for parking, helipad and future growth



# Proposal - Services

- 24-hour, 7-day Urgent Care Center, with holding bays for emergent patients
- Primary Care Clinic
- Staffing: Primary Care Physicians and Nurse Practitioners
- Pediatrics Coverage
- Rotating Specialists: Cardiology, General Surgery, Orthopedics
- Diagnostic Imaging: X-Ray, Ultrasound, CT Scanner
- Lab Services with Point of Care Testing
- Rehabilitative Services: Physical Therapy, Occupational Therapy, Speech/  
Language Pathology, Cardiac Rehabilitation
- Procedure Room for treatments, tests and minor surgeries



# Structure and Terms

*Upon the completion of due diligence, determination of financial feasibility, and development of definitive agreements:*

- Franklin County will establish a County Health Authority (“CHA”) to function as the hospital board and work with Sacred Heart Health System (“Sacred Heart”). Sacred Heart will assist in the development of an appropriate CHA structure.
- Sacred Heart and CHA will assess the health needs of Franklin County and will jointly develop a Health Plan, which includes a new healthcare facility.
- CHA will construct, equip and own the new healthcare facility, and will lease it to Sacred Heart at a nominal rate. Sacred Heart will consult with CHA on design, construction and equipment.
- Sacred Heart will staff and operate the healthcare facility and will assume all costs and risks of operations, but may request a reasonable subsidy from CHA for indigent care.
- Eastern Franklin County will be an integral component of the Health Plan. Sacred Heart will manage, staff and operate the Carrabelle clinic.
- All Sacred Heart facilities and providers will participate in Capital Healthcare.
- CHA, with consultative support from Sacred Heart, will seek a management company to operate Franklin County Emergency Medical Services.
- CHA and Sacred Heart intend to enter into a definitive agreement to proceed no later than May 1, 2018.